



To: Michael Wisniewski
From: Erin Neer
CC: TMVOA Board of Directors and Members
Date: 11/10/08
Re: Updated Presentation of 2009 Budget

In continuation of our comprehensive budget review process, please find attached the current draft of the Proposed 2009 Budget for TMVOA.

Changes Since Last Presentation

Pursuant to the recommendations from the Board at the November 10, 2008 Board meeting, the following changes have been made to the proposed 2009 Budget.

1. Reduced gondola operations and maintenance funding to the 2008 Budget level (\$148,431)
2. Added funding request for the Telluride Tourism Board of \$250,000 for 2009.
3. Adjusted economic development grant awards to agree to those awarded by the Board, reducing the awards by \$10,705.
4. Added a line item for charitable donations, equal to 2% of operating expenditures (or \$98,275).

Projected 2008 Results Summary

Projected reserves of \$13.2 million reflect a reduction of \$5.3 million in 2008 which exceeded the budgeted deficit by \$1.8 million. However, this budget shortfall was mitigated by the surplus beginning working capital balance from 2007, which boosted the beginning reserve levels for 2008.

The 2008 deficit is primarily the result of significant investment in the following:

1. Gondola system refurbishment (\$3.5 million)
2. Initial payments for the community assets TMVOA is purchasing on Lots 50/51 (660,000)
3. Community planning efforts (projected to be \$615,000)

Detrimental budgetary performance in 2008 was driven by a significant drop in RETA activity, which is anticipated to be \$3 million less than budgeted. This drop in revenue has been experienced throughout each type of real estate transaction (i.e. residential, commercial), with overall transactions for 2008 at approximately 36% of annual activity in 2004, 2005 and 2006. Given the current national and local economic conditions, the RETA revenue stream is not projected to recover to recent historic levels in 2009.

2009 Proposed Budget Summary

The proposed 2009 deficit of \$2.281 million will reduce working capital to an estimated \$10.9 million.

Revenues of \$6.2 million are projected to drop by approximately \$500,000 below 2008 activity. The decrease stems from a reduction in RETA revenues by this amount which is substantiated by the continued pressures on the national economy and the lack of activity emerging on the regional MLS.

Operating expenditures of \$4.9 million are primarily comprised of aerial transportation funding for the gondola and chondola systems (\$3.2 million), event funding and production (\$750,000), member communications (\$184,000), and administrative costs (\$652,000). In addition, the Proposed Budget currently includes funding both guest services (\$421,000), economic development grants (\$594,000), and charitable donations (\$98,275).

At this point, no capital expenditures have been included in the budget. The Town has requested that TMVOA fund approximately \$1 million in capital requests for the gondola, however at the 11/10/08 board meeting, the Board decided to await the final report from Parametrix Consulting before approving any additional capital funding.

	2008 Budget	2008 Revised	2009 Proposed
Revenues	9,887,534	6,713,090	6,208,499
Operating Expenses	5,049,015	5,191,152	4,913,753
Net Income	4,838,519	1,521,937	1,294,746
Debt Service	66,139	66,139	66,443
Discretionary Expenses	2,683,133	2,629,716	1,590,807
Gondola Major Repairs	5,129,872	3,501,541	(150,000)
50/51 Amenity Purchases	660,000	660,000	2,056,625
Total Other Expenses	8,539,144	6,857,396	3,563,875
Net Income / (Loss)	(3,700,625)	(5,335,459)	(2,269,130)
Beginning Working Capital	16,828,597	18,529,960	13,194,501
Ending Working Capital	13,127,972	13,194,501	10,925,371
Reserve for Debt Service	0	0	-500,000
Unreserved Working Capital	13,127,972	13,194,501	10,425,371

Reserve Levels

The Board decided at the September 15, 2008 meeting to follow the recommended reserve policy as proposed by our auditors Frederick, Zink and Associates, which is reflected in the current budget proposal, with \$500,000 allocated to this purpose in 2009 as will continue for 4 years until a reserve of \$2 million has been fulfilled.

In addition, further discussion regarding operations reserve levels is needed to determine a recommended level to maintain as the Proposed 2009 Budget is considered. As discussed at the September 15, 2008 meeting, a recommendation was presented that the Board consider a reserve level of 50% to one year of operating expenditures. With the 2009 Budget as drafted, this would require maintaining a minimum working capital reserve of \$2.6 to \$5 million.

RETA

See Schedule A of the 2009 Proposed Budget document.

Projected RETA activity for 2008 of \$4.5 million is anticipated to fall short of the original budget by \$3 million, due to the significant drop in activity as discussed and presented throughout 2008 with the Board. As illustrated by the charts below, current activity is tracking to be about 44% of the activity last year, and is only approximately 50% of the 7 year historical average of annual activity. Based upon trends thus far this year and our review of contracts currently in existence, we are estimating that November and December activity will achieve only 20% of the activity realized in the past 7 years in those months, netting only an additional \$260,000 in RETA before year end.

2008 Projected and Actual RETA Activity by Month								
	2005	2006	2007	% of PY	2008	% of PY	7 Yr Avg	% of Avg
January	456,831	1,595,174	602,567	38%	270,929	45%	731,656	37%
February	658,588	1,192,752	1,080,216	91%	1,228,158	114%	792,556	155%
March	538,051	613,884	1,287,153	210%	101,482	8%	679,548	15%
April	1,176,189	344,265	916,402	266%	1,220,166	133%	674,731	181%
May	658,578	1,087,511	1,074,601	99%	154,410	14%	777,648	20%
June	795,107	584,572	254,986	44%	44,172	17%	478,736	9%
July	708,626	669,707	1,250,322	187%	329,910	26%	554,708	59%
August	771,906	507,782	579,777	114%	158,940	27%	589,637	27%
September	1,772,461	646,350	454,577	70%	542,063	119%	976,015	56%
October (Estimate)	1,403,420	487,740	812,327	167%	186,504	23%	785,756	24%
November (Estimate)*	632,787	589,618	809,583	137%	113,528	14%	567,641	20%
December (Estimate)*	1,128,658	755,399	1,078,752	143%	146,366	14%	731,830	20%
TOTAL	10,701,204	9,074,755	10,201,264	112%	4,496,628	44%	8,340,461	54%

Estimate assumes November and December activity will be approximately 20% of 7 year average for those months historically.

As illustrated in the below chart, 2008 RETA activity continues to be driven by residential activity. However, note that approximately \$700,000 of the activity was for commercial transaction, which accounts for approximately 17% of RETA activity to date. In addition, the analysis of this year's RETA activity composition in comparison to the average activity for 2005, 2006 and 2007 further illustrates the sharp drop in volume in every category that is driving this revenue departure. The number of actual RETA transactions thus far in 2008 only represents 36% of the average activity for the past 3 years. The number of transactions dropped drastically beginning in March of 2008 and has remained consistently at a very low volume each month thereafter. In 2008, the average number of transactions per month is approximately 10, while in each of the three years preceding 2008 this activity hovered at around 35 transactions per month. In accordance with this analysis, and discussion at the October Board meeting, the Proposed 2009 Budget for RETA has been revised downward by \$500,000 for \$4 million.

RETA Revenue by Type, Through September 30, 2008					
	YTD Units	YTD Sales	Avg Price/ Unit	YTD RETA	% RETA Activity
Condominiums / Half Duplex	29	55,939,619	1,928,952	1,678,189	41%
Fractional Condominiums	43	6,057,739	140,878	181,732	4%
Single Family Homes	8	36,650,000	4,581,250	1,099,500	27%
Improved Non-Residential	2	8,535,116	4,267,558	256,053	6%
Vacant Residential	10	12,925,196	1,292,520	387,756	10%
Vacant Development	3	14,900,000	4,966,667	446,997	11%
Density Transfers	16	121,875	7,500	3,656	0%
Grand Total	111	135,129,545		4,053,883	100%

2008 Comparison to 3 Year Average			
	YTD Units	YTD Sales	Avg Price/ Unit
Condominiums / Half Duplex	37%	61%	164%
Fractional Condominiums	48%	53%	111%
Single Family Homes	31%	42%	135%
Improved Non-Residential	21%	333%	1610%
Vacant Residential	22%	31%	141%
Vacant Development	19%	78%	420%
Density Transfers	36%	21%	58%
Grand Total	36%	53%	

Assessments

See Schedule B of the 2009 Proposed Budget document.

Assessments of approximately \$1.1 million are anticipated to be comparable to the original 2008 Budget levels and will remain at this level in 2009. As discussed, this revenue stream is pledged to the Town's 2000 Bonds issued on Village Court Apartments. Each month, we are required to transfer these funds to a custodial account, which is released to us upon the Town's debt service payment each December, at which time these revenues are available to us from a cash flow perspective.

Given the significant increase in delinquent accounts as well as bankruptcy and foreclosure proceedings in Mountain Village, we have added a bad debt reserve into this revenue stream in the amount of \$60,000 for both 2008 and 2009. Staff will continue to pursue each account pursuant to the newly adopted Collections Policy; however, given the limited strength of our lien position, certain uncollected accounts are likely.

Rental Income

See Schedule C of the 2009 Proposed Budget document.

In 2008, rental income of \$434,000 is anticipated to exceed budget by approximately \$42,000, which is the result of increased sales performance for the grocery store, triggering additional percentage rent to TMVOA. A budget shortfall was realized in the Blue Mesa space leased, as the Board decided to grant certain space to the Institute for High Altitude Medicine to generate further activity in Mountain Village, by having the clinic presence here. The Proposed 2009 Budget includes a similar level of rental activity, with slight growth projected in the percentage rent leases for the grocery store and Poacher's Pub.

Investment Income

See Schedule D of the 2009 Proposed Budget document.

Due to reduced interest rates and the significant reduction in our cash levels available for investment, a \$300,000 shortfall is projected in 2008 investment earnings. Given the low level of RETA that is further projected into 2009, a further draw down of working capital is anticipated, affecting investment activity in 2009 as well.

The Board selected UBS as our investment firm earlier this year and we have been working closely with them to manage our portfolio closely in light of the current market conditions to ensure no risk is encountered while trying to optimize investment returns.

Event Revenues

See Schedule E of the 2009 Proposed Budget document.

Event revenues grew substantially in 2008, exceeding budget by \$50,000 (100%). This growth was primarily due to the substantial growth in ticket sales for the Telluride Festival of the Arts, which drew 5 times as many patrons as in prior years, and, to a lesser degree, further growth in participant revenues for the Telluride Gay Ski Week.

The Proposed 2009 Budget reflects similar ticket sale revenues as realized in 2008; however, revenues for certain events that are not recommended to continue into 2009 have been removed from this draft of the budget. Increased sponsorship revenues are projected for 2009, which will be achieved through a stronger focus on recruiting national and local sponsors for our events.

Expenditures

Management and Administrative

See Schedule F of the 2009 Proposed Budget document.

Administrative costs for 2008 are anticipated to be \$653,000, \$22,000 below budget. The budget will remain at a comparable level in 2009.

Approximately 40% of our administrative costs are employee related with budgeted staffing levels remaining flat with the following 2.25 employees: COO/CFO, Accounting Manager and a portion of the Economic Development Manager. Other major costs include: legal costs (\$120,000), investment advisory fees (\$70,000),

Blue Mesa HOA Dues (\$39,000), audit fees (\$28,000), utilities (\$25,000), software fees and support (\$10,000) and general supplies (\$10,000).

Average administrative costs from 2004 through 2006 under Town's management were approximately \$855,000. TMVOA is now operating with administrative costs at approximately 24% less than historical costs. Overall staffing costs are approximately 37% less than they were in 2006, the last complete year that TMVOA was managed by the Town.

Gondola and Chondola Funding

The current proposed budget by the Town of Mountain Village (as included in your November 10, 2008 Board meeting packet) requires funding by TMVOA of approximately \$3.3 million, a 10% increase over the projected actual funding for 2008 and approximately \$148,000 greater than the budget agreement for 2008. The TMVOA Board asked the Town of Mountain Village, at the 11/10/08 meeting to try to reduce this budget to coincide with the existing budget agreement for 2008. Pursuant to this direction from the Board, the 2009 proposed budget for the gondola has been reduced to agree to the 2008 Budget Agreement.

TMVOA and the Town will continue to work together to reach mutual agreement on the 2009 budget. The existing proposal from the Town is available in the November 20, 2008 Board Meeting packet as Agenda Item number 8a.

Events

See Schedule G of the 2009 Proposed Budget document.

In 2008, total events costs are estimated to be \$1.1 million, which is approximately \$50,000 over budget due to the addition of certain events this summer (Taj Mahal concert and outdoor films) in response to the significant impacts of the national economy and construction on our retail activity in Mountain Village.

The current draft of the Proposed 2009 Budget includes an estimated budget of \$747,000, a reduction of \$352,000 (32%). The reductions that have been implemented are discussed fully in pages 1-2 of this memo. Special Event Rating Worksheets on the evaluation of each event are included as exhibits to the November 10, 2008 Budget presentation, which were completed in accordance with the Event Evaluation policy that was approved by the Board at that meeting.

The events produced by TMVOA in 2008 produced an estimated 137% return on investment for the community as a whole which is calculated by estimating actual local spending to produce the event, ancillary attendee spending and the related taxes generated for the Town of Mountain Village. This return is illustrated in the chart below.

TMVOA EVENT ROI 2008	
Total Attendees	41,223
TMVOA Local Spending	242,925
Attendee Ancillary Spending	1,067,385
TMV Taxes Generated	59,437
TOTAL ECONOMIC RETURN	1,369,747
Net Event Costs	998,354
ROI	137%

Member Communications

See Schedule H of the 2009 Proposed Budget document.

Projected 2008 costs of \$266,000 are estimated to exceed budget by \$128,000, due primarily to the costs associated with the external PR firm, which will begin dissipating immediately now that our Communications Director has been hired. The Proposed 2009 Budget has been refined to include specific functions of our member outreach programs as identified with our new staff and reflect a \$184,000 (31%) decrease from current year costs.

The Proposed 2009 Budget draft has been reduced by \$82,000, without sacrificing any outreach efforts, primarily due to the costs savings in each line item that will be achieved through hiring in house staff. The Budget is primarily comprised of: employee wages and benefits (\$96,000), graphic design services (\$20,000), public noticing costs (\$10,000), advertising purchases (\$12,000), newsletters (\$10,000), member mailings and other outreach programs (\$15,000), and election costs (\$9,000).

Debt Service

See Schedule J of the 2009 Proposed Budget document.

The Projected 2008 Results and 2009 Proposed Budget include approximately \$70,000 in debt service costs which relate to the 2001 gondola bonds for which the Owners Association pays 29.56% of the debt service requirements.

Capital Expenditures

See Schedule K-2 of the 2009 Proposed Budget document.

At this time, the Proposed 2009 Budget does not include any capital investing activity, which is prudent given the tenacity of RETA revenues for the foreseeable future.

Other Non-Recurring Items

See Schedule K of the 2009 Proposed Budget document.

The 2008 and Proposed 2009 Budget include the following costs for certain non-recurring or discretionary items.

1. Guest Services

See Schedule K-3 of the 2009 Proposed Budget document.

The Projected 2008 Results (\$454,000) estimates that guest services costs will be approximately \$50,000 below original budget estimates. The Proposed 2009 Budget has been revised to reflect the Board's action at the October 20, 2008 Board meeting to approve the proposal by the Telluride Tourism Board in its entirety. At this time, since the proposal submitted by TSG for overflow parking was withdrawn, and we have no current proposal to fund, no budget has been included for parking overflow. As such, the current draft of the 2009 Guest Services Budget amounts to approximately \$421,000, which is \$33,000 less than the 2008 program cost and includes the following:

- Core Village Visitor Information - \$129,000
- Guest Intercept - \$55,000
- Montrose Airport Intercept - \$22,000
- Communication System - \$20,000
- Community Wide Training - \$26,000
- Measurement and Tracking - \$32,000
- Administrative costs (TTB) - \$134,000

2. Affordable Housing

The Projected 2008 Results includes \$57,000 for affordable housing which includes a \$50,000 grant to Habitat for Humanity and \$7,000 for our holding costs for the Lawson Hill Lot (HOA dues and taxes). The Proposed 2009 Budget includes only the holding costs for the property we own (\$7,000).

3. Grants

See Schedule K-1 of the 2009 Proposed Budget document.

As previously mentioned, the Proposed 2009 Budget has been revised to match the recommended grants as presented in conjunction with the proposed Grant Funding Policy. The policy outlines the core goals of funding only grants which fulfill a specific economic development function for our members, in conjunction with our mission statement. The Board approved this policy and the recommended grant awards at the November 10,

2008 Board meeting. Within this policy, approximately \$600,000 in grants were awarded, which is approximately \$78,000 or 12% less than in 2008. A summary of the economic impact generated from the grants awarded in 2008 is included below.

TMVOA Estimated Economic Return on 2008 Grant Awards						Grant Requests	
	Qty Attendees	Room Nights	Lodging Revenues	Ancillary Spending	TMV Taxes Generated	TMVOA 2008 Grant	TMVOA 2009 Request
Festivals							
Telluride Bluegrass Festival	12,000	15,273	3,741,818	4,337,673	425,073	9,000	22,750
Telluride Blues and Brews Festival	8,000	7,636	1,870,909	2,180,836	213,317	4,875	4,875
Film Festival	3,000	4,473	1,095,818	1,260,033	123,817	88,090	155,334
Jazz Celebration	1,873	2,724	514,905	594,483	58,337	20,600	31,500
Mountain Film	1,800	2,225	489,600	569,664	55,755	56,480	62,425
Telluride Mushroom Festival	120	110	26,861	31,413	3,069	10,350	24,738
Telluride Yoga Festival	316	366	42,121	48,966	4,794	34,270	57,705
Ski Councils	3,990	8,849	2,167,916	2,471,424	243,565	25,910	55,126
Other Events							
TSRC Conferences	49	2,008	297,537	339,192	33,428	24,000	39,402
Telluride Ski/Snowboard Club	225	2,915	171,972	196,273	19,336	12,500	15,000
Telluride Aids Benefit	500	232	56,795	84,547	7,668	17,600	34,061
Early Childhood Economic Summit	100	123	30,068	34,478	3,391	50,000	53,846
TASP - Expand Horizons	30	46	11,359	13,039	1,282	5,000	5,261
TASP - Special Olympic Day	80	29	7,127	8,445	822	9,240	9,723
San Juan Field School	12	4	869	3,992	293	5,485	16,245
Local Events							
TSRC Town Talks	101	-	-	11,999	780	18,600	39,402
SMRC - Choc. Fling	700	-	-	9,800	637	13,140	16,084
KOTO - Lez Zeppelin	800	-	-	8,000	520	2,831	23,604
Telluride Historical Museum	59	-	-	4,956	322	13,953	14,270
Pinhead Punk Science	104	-	-	3,869	251	8,500	23,072
SCHS - Furball	125	-	-	1,500	98	7,300	29,166
Sheridan Arts Foundation - Plein Air	500	-	-	1,000	65	16,950	20,100
TCTV - Papa Grows Funk	200	-	-	3,000	195	12,000	15,000
Grand Total	34,684	47,012	10,525,676	12,218,583	1,196,815	466,674	768,689
Total, All Grants						862,820	1,203,211
Notes:							
Complete detail on these calculations is provided in the complete 2009 Grant Request Package, including all assumptions, sources and mathematical formulas.							

The recipients of the TMVOA economic development grant awards.

- Jeep 48Straight
- KOTO
- Mountain Film in Telluride
- Pinhead Institute
- Sheridan Arts Foundation
- Ski Council Groups
- TCTV
- Telluride Adaptive Sports Program
- Telluride AIDS Benefit
- Telluride Bluegrass Festival
- Telluride Blues and Brews Festival
- Telluride Council for the Arts and Humanities
- Telluride Film Festival
- Telluride Historical Society
- Telluride Nordic Association
- Telluride Science Research Center
- Telluride Ski and Snowboard Club
- Telluride Society for Jazz
- Telluride Yoga Festival, Inc

In addition, the Board made a motion to grant another \$98,000 (or 2% of operating expenses) for charitable donations and directed staff to develop a policy for such requests. Staff will present the recommended policy and funding for charitable donations at the December 3, 2008 meeting. This level of funding for donations will be approximately \$200,000 or 67% less than that which was granted in 2008.

4. Funded Events

Since the Jeep group requested a grant in 2008, funding that event has been included in the grant funding budget category for 2008 and 2009. The 2009 proposed budget includes \$42,000 for sponsorship of the Full Tilt event, which is equal to previous funding levels for that event.

5. Master Planning

Estimated master planning costs for 2008 include the costs associated with the Ecosign Balance Analysis and the current scope of work underway: the “Core Revitalization Recommendations.” To date, TMVOA has spent \$312,000 on this work, with a remaining \$276,000 within the current contract. Ecosign and ERA presented two additional proposals for further work at the October 20, 2008 meeting, but no action was taken at that time on the proposals.

6. Other Planning

At the October meeting, the Board requested that \$100,000 be placed in the Proposed 2009 Budget for “other planning” that may arise.

7. Extraordinary Legal

In 2008, estimated non-routine legal costs, such as for litigation, are estimated to be approximately \$150,000 and \$90,000 have been included in the Proposed 2009 Budget in regards to the current matters at hand that are likely to continue into 2009.

8. Capella Community Amenities

The 2008 and Proposed 2009 Budget includes the fulfillment of TMVOA's obligations to purchase certain community assets from the Capella property including: ice skating rink, Zamboni building, public restrooms, TASP space and post office space. The total costs over these two budget years are \$2.7 million for these items, which TMVOA is committed to by contract.

9. Gondola Non-Recurring Major Repairs

In 2007 and 2008, TMVOA funded approximately \$5.5 million for the major upgrades that were recently completed on the gondola system. The Town has included in its 2009 Proposed Budget an additional \$1 million in requests for the Board to consider. At the November 10, 2008 Board meeting, the Board decided not to include any such requests in the budget at this time as it would be more prudent to await the Parametrix Consulting study which will assess long term needs of the system.

**Telluride Mountain Village Owners Association
2009 Proposed Budget**

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**Telluride Mountain Village Owners Association
2009 Proposed Budget**

	Actual 2004	% Revs	Actual 2005	% Revs	Actual 2006	% Revs	Actual 2007	% Revs	Adopted Budget 2008	% Revs	Projected 2008	% Revs	2008 Projected Budget Variance	Proposed Budget 2009	% Revs	2009 vs. 2008 Variance (\$)	2009 vs. 2008 Variance (%)
Revenues:																	
Assessments																	
RETA Revenue	7,535,901	71%	10,701,204	75%	9,304,502	68%	10,201,264	79%	7,500,000	76%	4,521,632	67%	(2,978,369)	4,000,000	64%	(521,632)	-12%
Monthly Assessments	1,109,225	10%	1,134,184	8%	1,146,065	8%	1,152,521	9%	1,122,387	11%	1,099,927	16%	(22,460)	1,099,927	18%	-	0%
General Civic/Sales Tax	1,836,577	17%	2,027,543	14%	2,284,259	17%	-	0%	-	0%	-	0%	-	-	0%	-	0%
Property Management and Services	35,404	0%	41,442	0%	181,315	1%	406,765	3%	391,147	4%	434,133	6%	42,986	438,969	7%	4,836	1%
Investment Income	92,234	1%	317,821	2%	626,210	5%	1,049,664	8%	824,000	8%	557,077	8%	(266,923)	560,000	9%	2,923	1%
Event Revenues	59,429	1%	63,658	0%	57,427	0%	50,746	0%	50,000	1%	100,322	1%	50,322	109,603	2%	9,281	9%
Miscellaneous	18,063	0%	75	0%	12	0%	-	0%	-	1%	-	0%	(50,000)	-	0%	-	0%
Total Revenues	10,686,833	100%	14,285,927	100%	13,599,790	100%	12,860,959	100%	9,887,534	100%	6,713,090	100%	(3,224,444)	6,208,499	100%	(504,591)	-8%
Operating Expenses:																	
Management and Administrative	749,012	7%	832,269	6%	985,971	7%	995,652	8%	675,519	5%	653,262	5%	22,257	651,667	10%	1,594	0%
Transit - Aerial	2,768,908	26%	3,070,447	21%	3,876,565	29%	3,033,943	24%	3,187,975	25%	3,021,912	23%	166,063	3,187,975	51%	(166,063)	-5%
Events	393,512	4%	498,750	3%	540,356	4%	608,869	5%	1,048,334	8%	1,098,675	9%	(50,342)	746,790	12%	351,885	32%
Member Communications	134,699	1%	182,227	1%	235,400	2%	262,553	2%	137,188	1%	266,105	2%	(128,917)	184,202	3%	81,903	31%
Contingency (3% of Expenditures)	-	0%	-	0%	-	0%	-	0%	-	0%	151,199	1%	(151,199)	143,119	2%	8,080	5%
Total Operating Expenses	4,046,130	38%	4,583,693	32%	5,638,291	41%	4,901,018	38%	5,049,015	39%	5,191,152	40%	(142,137)	4,913,753	79%	277,399	5%
Net Surplus/(Deficit) before Debt Service	6,640,702	62%	9,702,234	68%	7,961,499	59%	7,959,941	62%	4,838,519	38%	1,521,937	12%	(3,316,582)	1,294,746	21%	(227,192)	-15%
Debt Service	554,668		3,565,506		65,393		64,814		66,139		66,139		-	66,443		304	0%
Net Surplus/(Deficit) before Non-Recurring Expenses	6,086,034		6,136,728		7,896,105		7,895,127		4,772,380		1,455,798		(3,316,582)	1,228,303		(227,496)	-16%
Non - Recurring Expenses																	
Guest Services	132,413		320,593		424,736		395,693		503,900		454,250		49,650	421,094		33,156	7%
Affordable Housing	-		-		500,000		2,278,923		50,000		57,000		(7,000)	7,000		50,000	88%
Economic Development Grants	313,845		417,247		428,124		579,299		582,873		672,077		(89,204)	582,438		89,639	13%
Charitable Donations	189,000		96,700		45,275		76,977		301,487		301,487		-	98,275		203,212	67%
Funded Events	77,249		10,030		27,506		149,563		99,451		-		99,451	42,000		(42,000)	-100%
Regional Marketing	-		-		-		-		95,200		95,200		-	250,000		(154,800)	-163%
Master Planning	-		-		-		62,902		629,000		614,980		14,020	-		614,980	100%
Other Planning	-		-		-		-		125,000		125,000		-	100,000		25,000	20%
Extraordinary Legal	45,678		28,757		71,446		180,549		150,000		150,000		-	90,000		60,000	40%
RAL / 50/51 Purchases	-		-		-		-		660,000		660,000		-	2,056,625		(1,396,625)	-212%
Gondola Non-Recurring Funding	111,869		242,573		51,751		2,051,595		5,129,872		3,501,541		1,628,331	(150,000)		3,651,541	104%
Capital	92,203		3,572,560		2,902,370		35,691		-		-		-	-		-	0%
Other	2,332,272		1,711,789		1,966,760		-		146,222		159,722		(13,500)	-		159,722	100%
Total Non-Recurring Expenses	3,294,530		6,400,250		6,417,970		5,811,192		8,473,005		6,791,257		1,681,748	3,497,432		3,293,825	49%
Net Surplus/(Deficit) after Non-Recurring Expenses	2,791,504	26%	(263,523)	-2%	1,478,135	11%	2,083,935	16%	(3,700,625)	-29%	(5,335,459)	-41%	(1,634,834)	(2,269,130)		3,066,329	
Other Financing/Investing Activities																	
Gondola Funding Participation	138,426		94,568		-		-		-		-		-	-		-	-
Sale of Assets	-		7,170,601		1,515,000		50		50		-		-	-		-	-
Net Proceeds from Financing/Investing Activities	138,426		7,265,169		1,515,000		50		-		-		-	-		-	-
Net Surplus/(Deficit) after Financing/Investing Activities	2,929,930		7,001,647		2,993,135		2,083,985		(3,700,625)		(5,335,459)		(1,634,834)	(2,269,130)		3,066,329	
Beginning Working Capital	3,313,024		6,425,300		13,377,925		16,445,975		16,828,597		18,529,960		1,701,363	13,194,501		(5,335,459)	
Ending Working Capital	6,242,954		13,426,947		16,371,060		18,529,960		13,127,972		13,194,501		66,529	10,925,371		(2,269,130)	
Less 50/51 Obligations	-		(2,770,000)		(2,770,000)		(2,770,000)		-		-		-	-		-	
Less Recreation Center Obligation	-		-		(4,000,000)		(4,000,000)		(4,000,000)		-		4,000,000	-		-	
Less Debt Service Reserve Funding	-		-		-		-		-		-		-	(500,000)		(500,000)	
Net Unreserved Working Capital	6,242,954		10,656,947		9,601,060		11,759,960		9,127,972		13,194,501		4,066,529	10,425,371		(2,769,130)	

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule A - 3% RETA Revenues**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Single Family Residences:									
Number Sold	30	33	27	40			8		
Average Price per Sale	3,357,146	3,247,219	3,504,812	3,617,262			4,581,250		
Total Annual Sales Volume	100,714,367	107,158,227	94,629,924	144,690,470			36,650,000		
3% RETA Revenues	3,021,431	3,214,747	2,838,898	4,340,714			1,099,500		
Condominiums									
Number Sold	79	106	113	81			37		
Average Price per Sale	910,774	921,242	1,079,103	1,479,567			1,928,952		
Total Annual Sales Volume	72,102,300	97,651,608	121,938,639	119,844,887			71,371,224		
3% RETA Revenues	2,163,069	2,929,548	3,658,159	3,595,347			2,141,137		
Fractional Ownership Units									
Number Sold	172	167	114	65			45		
Average Price per Sale	92,365	117,108	106,435	128,988			140,878		
Total Annual Sales Volume	15,886,800	19,556,988	12,133,590	8,384,225			6,339,510		
3% RETA Revenues	476,604	586,710	364,008	251,527			190,185		
Single Family Lots:									
Number Sold	43	74	66	36			10		
Average Price per Sale	841,726	655,183	918,169	1,264,971			1,292,520		
Total Annual Sales Volume	36,194,233	48,483,551	60,599,154	45,538,965			12,925,200		
3% RETA Revenues	1,085,827	1,454,507	1,817,975	1,366,169			387,756		
Vacant Development Lots:									
Number Sold			3	4			3		
Average Price per Sale			2,436,667	4,750,000			4,966,667		
Total Annual Sales Volume	23,200,000	56,180,000	7,310,001	19,000,000			14,900,000		
3% RETA Revenues	696,000	1,685,400	219,300	570,000			447,000		
Improved Non-residential (Ttl \$ value)									
Number Sold			13	8			2		
Average Price per Sale			227,420	262,206			4,267,558		
Total Annual Sales Volume	3,098,988	27,642,427	2,956,460	2,097,650			8,535,116		
3% RETA Revenues	92,970	829,273	88,694	62,930			256,053		
Density Transfers (Ttl \$ value)									
Number Sold			134						
Average Price per Sale			12,834						
Total Annual Sales Volume	-	34,000	1,723,991	485,925			-		
3% RETA Revenues	-	1,020	51,720	14,578			-		
Baseline Sales Activity	-	-	-	-	250,000,000	-	-	133,333,333	
Penalties & Interest	-	-	265,747	-	-	-	-	-	
Total All Sales	251,196,688	356,706,801	301,291,759	340,042,122	250,000,000	150,721,050	(99,278,950)	133,333,333	(17,387,717)
Total all 3% RETA Revenues	7,535,901	10,701,204	9,304,502	10,201,264	7,500,000	4,521,632	(2,978,369)	4,000,000	(521,632)

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule B - Owner's Assessments**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009
Condo Units Platted	1,111	1,126	1,169	1,082		1,011		1,011
Monthly Rate per Unit	40	40	40	40		40		40
Annual Rate per Unit	480	480	480	480		480		480
Annual Revenue	533,264	540,458	560,974	519,475		485,088		485,088
Single Family Units Platted	612	626	624	620		620		620
Monthly Rate per Unit	40	40	40	40		40		40
Annual Rate per Unit	480	480	480	480		480		480
Annual Revenue	293,627	300,392	299,327	297,567		297,760		297,760
Dividable Duplex Units Platted	4	4	4	4		4		4
Monthly Rate per Unit	40	40	40	40		40		40
Annual Rate per Unit	480	480	480	480		480		480
Annual Revenue	1,920	1,920	1,920	1,920		1,920		1,920
Non-Dividable Duplex Units Platted	4	4	4	3		3		3
Monthly Rate per Unit	80	80	80	80		80		80
Annual Rate per Unit	960	960	960	960		960		960
Annual Revenue	3,840	3,840	3,840	3,200		2,880		2,880
Lodge Units Platted	160	181	284	189		132		132
Monthly Rate per Unit	10	10	10	10		10		10
Annual Rate per Unit	120	120	120	120		120		120
Annual Revenue	19,143	21,738	34,050	22,625		15,880		15,880
Lodge Efficiencies Units Platted	126	146	152	270		278		278
Monthly Rate per Unit	10	10	10	10		10		10
Annual Rate per Unit	120	120	120	120		120		120
Annual Revenue	15,115	17,536	18,228	32,440		33,371		33,371
Hotel Units Platted	247	247	247	85		118		118
Monthly Rate per Unit	20	20	20	20		20		20
Annual Rate per Unit	240	240	240	240		240		240
Annual Revenue	59,280	59,280	59,280	20,400		28,240		28,240
Hotel Efficiency Units Platted	45	45	35	32		41		41
Monthly Rate per Unit	40	40	40	40		40		40
Annual Rate per Unit	480	480	480	480		480		480
Annual Revenue	21,360	21,360	16,673	15,172		19,829		19,829
Employee Condos Platted	308	324	343	342		330		330
Monthly Rate per Unit	20	20	20	20		20		20
Annual Rate per Unit	240	240	240	240		240		240
Annual Revenue	73,860	77,812	82,338	82,143		79,262		79,262
Employee 1 Bedroom Units Platted	54	54	54	74		55		55
Monthly Rate per Unit	10	10	10	10		10		10
Annual Rate per Unit	120	120	120	120		120		120
Annual Revenue	6,480	6,480	6,480	8,860		6,640		6,640
Employee Dorms Platted	163	163	163	245		97		97
Monthly Rate per Unit	10	10	10	10		10		10
Annual Rate per Unit	120	120	120	120		120		120
Annual Revenue	19,551	19,551	19,551	29,427		11,598		11,598
Commercial Square Footage Platted	285	273	271	297		314		314
Monthly Rate per 2,000 Sq Ft	40	40	40	40		40		40
Annual Rate per 2,000 Sq Ft	480	480	480	480		480		480
Annual Revenue	136,897	130,949	130,273	142,442		150,633		150,633
Density	-	-	-	61,499		91,826		91,826
Prepayment Discounts	(81,322)	(79,278)	(88,947)	(85,321)		(70,000)		(70,000)
Adjustments	-	6,388	40	-		-		-
Late Fees & Interest	6,210	5,759	2,038	671		5,000		5,000
Bad Debt Allowance	-	-	-	-		(60,000)		(60,000)
Total Monthly Assessment Revenue	1,109,225	1,134,184	1,146,065	1,152,521	1,122,387	1,099,927	(22,460)	1,099,927

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule C - Rental Income**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Rental Income									
Grocery Store Rent	-	-	132,347	328,799	312,000	359,463	47,463	365,713	6,250
Blue Mesa - Poachers Pub	31,944	37,094	34,945	36,640	39,140	44,712	5,572	45,903	1,191
Blue Mesa- Office Space (Note 1)	1,005	-	8,367	30,955	34,548	22,561	(11,988)	19,955	(2,605)
High Country Shipping	-	-	2,506	5,634	5,459	6,000	541	6,000	-
Reed & Gilbert Lease	-	-	-	2,190	-	1,398	1,398	1,398	-
Vending Carts	2,455	4,348	3,149	2,546	-	-	-	-	-
Total Rental Income	35,404	41,442	181,315	406,765	391,147	434,133	42,986	438,969	4,836

Notes:

All proposed budgets are per the current terms in the respective leases with our tenants.

1. Assumes TASP will vacate its Blue Mesa Space in September of 2009 to occupy the space TMVOA is donating to them in the Capela project.

Telluride Mountain Village Owners Association
 2009 Proposed Budget
 Schedule D - Investment Income

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Investment Income	92,234	317,821	626,210	1,049,664	824,000	557,077	(266,923)	560,000	2,923
Total	92,234	317,821	626,210	1,049,664	824,000	557,077	(266,923)	560,000	2,923

Notes:

1. Earnings are estimated based upon current portfolio by our investment brokerage firm UBS.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule E - Event Revenues**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Sponsorships									
Gay Ski Week	500	2,000	9,325	9,000	-	-	-	10,000	10,000
Home Tour	-	-	4,850	3,000	-	-	-	-	-
Red, White & Blues	-	-	2,500	11,750	2,000	2,000	-	2,000	-
Subaru	-	5,000	-	-	-	-	-	-	-
Sunset Concert	14,000	19,000	10,000	3,000	11,000	11,000	-	15,000	4,000
TFA Sponsorships	-	-	4,500	3,103	-	-	-	-	-
Other Sponsorships	-	-	680	-	1,000	1,000	-	5,000	4,000
Total Sponsorships	14,500	26,000	31,855	29,853	14,000	14,000	-	32,000	18,000
Ticket Sales									
Bike Tours	-	-	1,805	-	-	-	-	-	-
Bluegrass Brunch	1,659	1,170	2,567	-	4,000	4,365	365	-	(4,365)
Disc Golf Tournament	-	-	417	-	-	-	-	-	-
Gay Ski Week	-	6,821	10,607	9,196	16,000	23,548	7,548	25,903	2,355
Hall of Fame Series	-	-	-	-	5,000	10,237	5,237	-	(10,237)
Home Tour	7,460	10,648	7,354	-	-	-	-	-	-
Jazz Brunch	1,106	1,666	1,393	152	1,000	1,171	171	-	(1,171)
Sleigh Rides	12,610	12,840	-	-	-	-	-	-	-
TCC Promoted Events	18,974	3,376	1,430	38	-	-	-	-	-
Telluride Festival of the Arts	-	-	-	11,507	10,000	47,000	37,000	51,700	4,700
Winter Mountain Film	3,119	1,138	-	-	-	-	-	-	-
Total Ticket Sales	44,929	37,658	25,572	20,892	36,000	86,322	50,322	77,603	(8,719)
Total Event Revenues	59,429	63,658	57,427	50,746	50,000	100,322	50,322	109,603	9,281

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule F - Administration**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Employee Costs (1)									
Salaries & Wages	319,350	360,630	378,151	125,719	252,400	203,508	48,892	213,000	(9,492)
Group Insurance	39,551	52,715	50,004	10,775	30,000	15,563	14,437	21,399	(5,836)
Dependent Health Reimbursement	(3,930)	(3,886)	(4,037)	(814)	-	(3,120)	3,120	(3,120)	-
Payroll Taxes	36,650	41,433	45,641	6,619	25,745	17,600	8,145	18,521	(922)
Retirement	14,464	18,518	23,772	9,625	22,716	4,194	18,522	12,300	(8,106)
Worker's Comp	1,100	1,213	764	1,138	750	-	750	-	-
Other Employee Benefits	17,440	19,294	20,506	4,816	4,470	2,584	1,886	2,584	-
Bookkeeping - ASAP	-	-	-	116,754	50,000	25,816	24,184	-	25,816
Management Consulting	-	-	10,772	168,300	-	-	-	-	-
Administrative Fee (from Town)	-	-	-	159,804	-	-	-	-	-
Total Employee Costs	424,624	489,917	525,574	602,737	386,081	266,144	119,937	264,684	1,460
Employee Related Costs									
Safety Programs	1,374	565	1,212	-	-	-	-	-	-
Employee Functions	3,766	5,313	13,956	-	-	105	(105)	105	-
Recruiting	107	3,586	7,946	-	2,500	3,000	(500)	1,000	2,000
Training	9,614	11,036	14,746	1,841	-	473	(473)	2,000	(1,528)
Outside Consulting									
Contract Services	-	-	-	6,672	-	-	-	-	-
Economic Development Consulting	16,474	30,396	44,294	46,284	-	-	-	-	-
Technical / Computer Support	49,207	51,046	69,315	30,131	7,500	27,099	(19,599)	10,000	17,099
FASF Election Consulting	-	22,375	-	-	-	-	-	-	-
Ballot Initiative Defense Fund	78,410	-	-	-	-	-	-	-	-
Legal Services									
Legal Services	11,119	29,994	90,417	121,007	120,000	120,000	-	120,000	-
Finance Costs									
Audit Fees	8,230	9,457	9,177	11,800	15,550	35,316	(19,766)	28,000	7,316
Tax Return	1,500	1,000	950	-	1,500	-	1,500	-	-
Bank Fees	1,139	1,454	1,053	2,940	700	673	27	673	-
Investment Advisory Services	-	-	-	-	-	35,000	(35,000)	70,000	(35,000)
Online Payment Fees	-	-	-	(16)	1,800	4,445	(2,645)	2,000	2,445
Technical - Payroll Fees	757	-	-	-	-	-	-	-	-
Facility Expenses									
Janitorial	5,738	5,926	9,637	5,690	6,000	4,778	1,223	2,700	2,078
Facility Expenses- Blue Mesa	7,868	1,937	4,575	2,722	-	6,087	(6,087)	6,000	87
Facility Expenses- Town Hall	-	-	-	492	-	4,053	(4,053)	4,000	53
Repairs & Maintenance	-	-	-	-	-	158	(158)	-	158
R&M - Equipment (Copier, etc.)	216	94	1,257	750	-	-	-	-	-
Copier Lease	6,747	6,044	10,970	-	7,200	3,400	3,800	3,400	-
Insurance	22,535	44,080	19,014	33,336	31,000	10,916	20,084	11,000	(84)
Communications	6,372	9,616	20,145	28,000	17,000	31,910	(14,910)	18,000	13,910
Wireless Fees	-	-	-	-	1,188	1,188	-	1,188	-
HOA Dues - Blue Mesa	25,662	25,662	35,798	28,898	37,000	38,572	(1,572)	39,000	(428)
HOA Dues - Town Hall	-	-	-	-	-	-	-	9,000	(9,000)
Property Taxes	3,280	3,322	1,914	1,940	2,000	1,765	235	2,000	(235)
Utilities - Natural Gas	-	-	1,262	284	5,000	123	4,877	123	-
Utilities - Electricity	7,619	7,105	10,784	11,712	12,000	22,540	(10,540)	22,540	-
Utilities - Gasoline	-	442	598	129	-	-	-	-	-

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule F - Administration**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Other Administrative Costs									
General Supplies & Materials	18,613	16,570	23,262	38,618	8,000	13,217	(5,217)	13,217	-
Merchant Construction Signage	-	-	-	848	-	4,000	(4,000)	-	4,000
Concert Series Stage Maintenance	-	-	-	-	-	-	-	-	-
Printing & Binding	1,029	3,247	5,924	-	-	1,915	(1,915)	1,915	-
Postage & Freight	6,829	7,344	6,937	3,513	1,000	3,532	(2,532)	3,532	-
Uniforms	563	-	2,632	-	-	-	-	-	-
Business Meals	8,844	4,107	5,715	2,153	2,000	810	1,190	1,619	(810)
Business Meals - BOD Meetings	4,904	3,015	9,238	6,343	5,500	1,214	4,286	1,214	-
Books & Periodicals	227	71	-	-	-	-	-	-	-
Dues, Fees, Subscriptions	4,256	6,459	2,979	3,320	5,000	4,329	671	4,329	-
Public Noticing	37	1,693	1,060	-	-	-	-	-	-
Netsuite Ongoing Fees	-	-	-	-	-	5,777	(5,777)	7,703	(1,926)
Records Requests	-	-	-	-	-	725	(725)	725	(1)
Public Art	-	-	-	3,510	-	-	-	-	-
Non-Capital F,F,E	11,351	29,396	33,631	-	-	-	-	-	-
Total Administration	749,012	832,269	985,971	995,652	675,519	653,262	22,257	651,667	1,594

Notes:

1. Administrative Employees Include:

	2004	2005	2006	2007	2008	2009
Chief Financial & Operating Officer	-	-	-	-	1.00	1.00
Accounting Manager	-	-	-	-	1.00	1.00
Economic Development Manager	1.00	1.00	1.00	0.50	0.25	0.25
Town Finance Staff	2.31	2.31	2.31	1.16	-	-
Town Manager Staff	1.32	1.32	1.32	0.66	-	-
Economic Development Director	0.60	0.60	0.60	0.30	-	-
	5.23	5.23	5.23	2.62	2.25	2.25

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule G - Events**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Employee Costs (1)									
Salaries & Wages	40,900	43,140	63,250	40,742	33,280	10,164	23,116	-	10,164
Group Insurance	5,827	7,233	8,895	3,492	-	-	-	-	-
Dependent Health Reimbursement	(602)	(470)	(74)	-	-	-	-	-	-
Payroll Taxes	4,490	4,659	7,582	8,439	3,395	1,015	2,380	-	1,015
Retirement	764	1,781	2,879	2,064	-	-	-	-	-
Worker's Comp	348	129	106	-	-	-	-	-	-
Other Employee Benefits	1,843	1,757	1,679	-	-	-	-	-	-
General Event Contract Labor	-	-	-	-	-	6,500	(6,500)	6,500	-
Total Employee Costs	53,569	58,227	84,317	54,737	36,675	17,679	18,996	6,500	(11,179)
Uniforms	-	-	-	4,411	-	-	-	-	-
Communications	-	-	-	-	-	93	(93)	-	93
Concert Series Stage Materials	-	-	-	881	-	-	-	-	-
General Event Ads	-	-	-	-	-	15,000	(15,000)	-	15,000
Bluegrass Brunch	6,497	5,493	7,960	10,672	11,298	16,769	(5,471)	-	16,769
Bungee Jump Activity	-	-	-	-	40,000	39,786	214	40,000	(214)
Cajun Festival	-	-	3,003	25	-	-	-	-	-
Colorado Bike Tour	-	-	16,349	-	-	-	-	-	-
Disc Golf Tournament	-	3,584	3,571	399	-	-	-	-	-
Economic Dev't Summit	1,708	-	-	-	-	-	-	-	-
Family Fiesta	-	3,017	667	-	-	-	-	-	-
Fourth of July Celebration	24,702	26,138	31,940	37,590	70,000	68,625	1,375	70,000	(1,375)
Gay Ski Week	15,904	60,900	83,365	116,425	112,421	110,000	2,421	120,000	(10,000)
Gondola 10th Anniversary	-	-	74	10,478	-	-	-	-	-
Grocery Store Subsidy	17,536	61,274	21,945	-	-	-	-	-	-
Hall of Fame Series	-	-	27,153	30,849	224,733	224,046	687	-	224,046
Holiday Events	10,143	13,634	10,007	14,446	14,450	11,000	3,450	11,000	-
Home Tour	15,889	21,890	11,035	-	-	-	-	-	-
Jazz Brunch	5,848	6,180	6,929	5,695	10,421	9,705	716	-	9,705
Kate Reed Sponsorship	5,000	8,000	3,250	-	-	-	-	-	-
Meadows Spring Clean Up Event	-	-	-	-	-	1,481	(1,481)	4,500	(3,019)
Mountain Living	-	-	14,500	-	-	-	-	-	-
MV Buying Incentives	-	-	-	-	90,000	5,000	85,000	10,000	(5,000)
New Events & Sponsorships	-	-	-	-	-	-	-	-	-
New Year's Eve Fireworks	13,293	13,000	12,000	13,696	18,350	13,000	5,350	13,000	-
Oktoberfest	7,969	8,012	8,769	8,968	13,491	10,000	3,491	12,790	(2,790)
Other Events	10,099	17,023	13,857	520	-	-	-	-	-
Outdoor Cinema	-	-	-	-	-	10,000	(10,000)	24,000	(14,000)
Member Meetings	3,687	6,422	6,564	-	17,950	5,000	12,950	5,000	-
Sleigh Rides	29,470	37,285	-	-	-	-	-	-	-
Snowfest	1,361	15,753	21,596	26,923	45,800	40,000	5,800	-	40,000
Sunset Concert Series	52,793	58,167	65,743	83,911	122,745	172,000	(49,255)	180,000	(8,000)
TCC Promoted Events	36,202	9,638	2,284	4,000	-	-	-	-	-
Telluride Festival of the Arts	51,276	54,913	83,476	184,244	190,000	286,775	(96,775)	200,000	86,775
Telluride Festival of the Arts - Concert	-	-	-	-	30,000	42,718	(12,718)	50,000	(7,282)
TMCVB Annual Meeting	5,566	1,201	-	-	-	-	-	-	-
TSG Event Funding	25,000	9,000	-	-	-	-	-	-	-
Total Events	393,512	498,750	540,356	608,869	1,048,334	1,098,675	(50,342)	746,790	351,885
Less Revenues & Sponsorships	(59,429)	(63,658)	(57,427)	(50,746)	(50,000)	(100,322)	50,322	(109,603)	9,281
Net Event Activity	334,083	435,092	482,928	558,124	998,334	998,354	(20)	637,187	361,167

Notes:

See accompanying Event Rating Worksheet for complete evaluation of budget reductions for 2009.

1. Event Employees Include:	2004	2005	2006	2007	2008	2009
Event Manager	1.00	1.00	1.00	1.00	-	-
Event Coordinator	-	-	1.00	0.50	0.33	-
	1.00	1.00	2.00	1.50	0.33	-

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule H - Member Communications**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Employee Costs									
Salaries & Wages (1)	45,000	54,680	70,000	47,200	33,280	33,665	385	75,000	(41,335)
Group Insurance	6,556	9,363	9,883	4,046	6,000	1,855	(4,145)	8,162	(6,307)
Dependent Health Reimbursement	(678)	(609)	(83)	-	-	-	-	-	-
Payroll Taxes	5,051	6,031	8,425	9,777	3,395	3,340	(54)	6,750	(3,410)
Retirement	859	2,305	3,199	2,391	2,995	-	(2,995)	4,500	(4,500)
Worker's Comp	392	167	118	-	-	-	-	-	-
Other Employee Benefits	2,073	2,275	1,866	-	-	1,590	1,590	1,590	-
Contract PR / Graphics Services (2)	-	-	-	37,398	-	77,148	77,148	20,000	57,148
Total Employee Costs	59,253	74,211	93,408	100,812	45,670	117,599	71,929	116,002	1,597
Signage	-	-	-	-	-	3,336	3,336	3,500	(164)
Printing & Binding	-	-	-	107	-	1,708	1,708	3,000	(1,292)
Business Meals	-	-	-	206	-	-	-	-	-
Mountain Village Maps	-	-	10,208	9,659	-	460	460	-	460
Public Noticing (3)	-	-	-	-	-	10,527	10,527	10,000	527
Television Ads (4)	-	-	-	24,514	-	26,000	26,000	-	26,000
Ads (5)	63,705	84,780	71,360	33,971	30,072	45,000	14,928	12,000	33,000
Photos (6)	-	-	6,272	2,700	6,000	3,200	(2,800)	5,000	(1,800)
Fam / Press Trips	639	5,148	12,829	7,690	9,416	-	(9,416)	-	-
Internet Hosting (7)	1,617	3,120	7,334	8,674	7,701	26,000	18,299	900	25,100
Newsletters (8)	8,899	14,243	13,759	6,962	-	1,094	1,094	10,000	(8,906)
Member Communications (9)	-	-	12,340	54,751	33,971	20,000	(13,971)	15,000	5,000
Elections (10)	-	-	-	-	-	8,800	-	8,800	-
Memberships	586	724	1,175	75	-	-	-	-	-
Clipping Service	-	-	6,715	7,307	-	1,798	1,798	-	1,798
Website	-	-	-	-	-	-	-	-	-
Other Marketing	-	-	-	5,126	4,358	584	(3,774)	-	584
Total Member Communications	134,699	182,227	235,400	262,553	137,188	266,105	120,117	184,202	81,903

Notes:

- Employees Include:**

	2004	2005	2006	2007	2008	2009
Communications Director	1.00	1.00	1.00	0.50	-	1.00
Communications Coordinator	-	-	1.00	0.80	0.33	-
	1.00	1.00	2.00	1.30	0.33	1.00
- Includes 10 hours / month for outside graphic design plus \$4,000 per month in January and February to complete the transition from the external PR firm to in house staff.
- Public noticing includes 2 ad placements per meeting in both the Telluride Watch and Daily Planet at an estimated cost of \$620 per 1/4 page advertisement. Budget estimates 16 meetings in 2009, including estimates for special meetings as well as the annual and budget meeting.
- Budget assumes television advertising contract that was in place in 2008 with Plum TV be discontinued in 2009 as it is not the most effective use of member outreach resource.
- Actual activity in 2008 included contract labor for external PR firm which will not continue in 2009. Advertising costs include ad buys for summer for Telluride Style and other "visit Mountain Village" or "event" advertisement efforts in regional publications.
- Assumes hiring photographer at the majority of events in 2009, at a cost of \$300 / event, with TMVOA retaining all rights to photos.
- Per existing website fees of \$75 / month.
- Assumes 3 newsletters per year, distributed to our members via e-mail and US mail at an approximate cost of \$3,300 per newsletter.
- Includes budget for 3 additional mailings at \$3,000 per year plus an allowance for other communications initiatives with our members.
- Election budget includes the cost to print and mail 3,000 ballots, plus annual meeting notices, plus contract labor for verification of election database with County records.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule I - Gondola & Chondola Funding**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Recurring Funding									
Grant Success Fees	-	-	-	-	-	12,581	(12,581)	-	12,581
Gondola Operations (1)	2,581,954	2,874,022	3,681,900	3,033,943	1,529,975	1,476,180	53,795	1,529,975	(53,795)
Gondola Maintenance	-	-	-	-	1,212,774	1,111,551	101,223	1,212,774	(101,223)
General and Overhead Costs	-	-	-	-	421,960	417,351	4,609	421,960	(4,609)
MARRS	-	-	-	-	76,054	76,819	(765)	76,054	765
Chondola Budget	186,954	196,425	194,665	-	149,973	140,944	9,029	149,973	(9,029)
Gondola Revenues	-	-	-	-	(202,761)	(213,514)	(10,753)	(202,761)	(10,753)
Total Recurring Funding	2,768,908	3,070,447	3,876,565	3,033,943	3,187,975	3,021,912	144,557	3,187,975	(166,063)
Non-Recurring Funding									
Gondola Major Repairs & Replacements	111,869	242,573	51,751	2,051,595	3,402,160	3,639,021	(236,861)	-	3,639,021
Gondola Contingent Funding	-	-	-	-	1,845,874	-	1,845,874	-	-
Gondola Capital Projects	-	-	-	-	30,000	138,000	(108,000)	-	138,000
Gondola Grants	-	-	-	-	(148,162)	(275,480)	127,318	(150,000)	(125,480)
Total Non-Recurring Funding	111,869	242,573	51,751	2,051,595	5,129,872	3,501,541	1,628,331	(150,000)	3,651,541
Total Gondola Funding	2,880,777	3,313,020	3,928,316	5,085,538	8,317,847	6,523,453	1,794,394	3,037,975	3,485,478

Notes:

General: Original 2008 Budget numbers above represent the amounts agreed to with the Town in the 2008 Budget Agreement, with the exception of the "Gondola Contingent Funding" line item which was included in the budget adopted by TMVOA, but not included in the agreement.

- The Town has included the cost for certain Gondola Operations staff in the "Administrative Services" line item of their budget, under the "General and Overhead Cost" department. However, given that these staff have always been accounted for within the Gondola Operations budget, for more accurate comparison, the TMVOA reflects these costs in the Gondola Operations Budget. As illustrated in the chart below, the actual new costs for administrative services (accounting, HR) is approximately \$37,000. The remaining \$159,000 is simply a reclassification of already existing management staff.

	2008	2009
Existing Costs for Management:		
Operations Management	100,641	159,314
New Charges for Administrative Overhead:		
Accounting	19,847	28,898
Human Resources	3,863	8,190
	124,351	196,403

Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule J - Debt Service

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
2001 Gondola Bonds (Note 1)									
Principal	17,736	17,736	19,214	19,214	20,692	20,692	-	21,000	(308)
Interest	50,068	48,439	46,179	48,676	48,004	48,004	-	48,000	4
Fees	-	-	-	443	443	443	-	443	-
Less Interest Earnings	-	-	-	(3,519)	(3,000)	(3,000)	-	(3,000)	-
Total Recurring	67,804	66,175	65,393	64,814	66,139	66,139	-	66,443	(304)
50/51 Debt Service	486,864	3,499,331	-	-	-	-	-	-	-
Total Debt Service	554,668	3,565,506	65,393	64,814	66,139	66,139	-	66,443	(304)
Principal Outstanding at Year End	1,012,430	994,694	976,958	957,744	937,052	937,052	-	916,052	308

Notes:

1. The bonds were issued in 1995 by Telluride Gondola Transit Company and are jointly payable by TMVOA (29.56%) and TSG (70.44%) and were refunded by the District in 2001. These bonds become callable in 2012.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K - Non-Recurring Funding**

	Sch.	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Adopted Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Guest Services	K-3	132,413	320,593	424,736	395,693	503,900	454,250	49,650	421,094	33,156
Affordable Housing Investments										
Habitat for Humanity		-	-	-	50,000	50,000	50,000	-	-	50,000
TOMV Contribution		-	-	500,000	1,100,000	-	-	-	-	-
Lawson Hill Lot		-	-	-	1,128,923	-	7,000	(7,000)	7,000	-
Grants	K-1a	313,845	417,247	428,124	579,299	582,873	672,077	(89,204)	582,438	89,639
Charitable Donations	K-1b	189,000	96,700	45,275	76,977	301,487	301,487	-	98,275	203,212
Funded Events										
Jeep Event (Winter)		62,088	30	-	100,647	-	-	-	-	-
Full Tilt		15,161	10,000	27,506	48,917	41,951	-	41,951	42,000	(42,000)
Winter Festival		-	-	-	-	57,500	-	57,500	-	-
Regional Marketing (Note 1)		-	-	-	-	95,200	95,200	-	250,000	(154,800)
Master Planning										
Ecosign		-	-	-	51,732	499,000	499,000	-	-	499,000
Communications		-	-	-	-	100,000	100,000	-	-	100,000
Aerial Photos		-	-	-	11,170	30,000	15,980	14,020	-	15,980
Other Planning		-	-	-	-	-	-	-	100,000	(100,000)
Gondola O&M Study		-	-	-	-	125,000	125,000	-	-	125,000
Extraordinary Legal		45,678	28,757	71,446	180,549	150,000	150,000	-	90,000	60,000
50/51 Purchases										
Ice Skating Rink		-	-	-	-	660,000	660,000	-	-	660,000
Ice Skating Commercial Facility		-	-	-	-	-	-	-	308,000	(308,000)
Zamboni Building		-	-	-	-	-	-	-	60,000	(60,000)
Public Restrooms		-	-	-	-	-	-	-	554,000	(554,000)
TASP Space		-	-	-	-	-	-	-	510,000	(510,000)
Post Office		-	-	-	-	-	-	-	361,625	(361,625)
Finish Costs for Post Office		-	-	-	-	-	-	-	263,000	(263,000)
Capital	K-2	92,203	3,572,560	2,902,370	35,691	-	-	-	-	-
Other										
Conference Phone		-	-	-	-	2,500	2,500	-	-	2,500
Capital Advisory Services		-	-	-	-	3,750	3,750	-	-	3,750
Incode Purchase (Historical Acctg System)		-	-	-	-	16,472	16,472	-	-	16,472
Market Audit		-	-	-	-	17,500	21,000	(3,500)	-	21,000
Netsuite Purchase (Accounting System)		-	-	-	-	27,000	27,000	-	-	27,000
Poacher's Make Up Unit		-	-	-	-	45,000	45,000	-	-	45,000
Website		-	-	-	-	14,000	14,000	-	-	14,000
Wireless		-	-	-	-	20,000	30,000	(10,000)	-	30,000
Other	K-3	2,332,272	1,711,789	1,966,760	-	-	-	-	-	-
Total Non-Recurring Funding		3,182,661	6,157,677	6,366,219	3,759,597	3,343,133	3,289,716	53,417	3,647,432	(357,716)

Notes:

1. Regional marketing in 2008 includes funding certain efforts for TMRAO. The 2009 budget includes funding certain items for the TTB.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K-1a- Grant Funding**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Employee Costs									
Salaries & Wages	-	-	-	45,163	-	46,800	46,800	45,000	1,800
Group Insurance	-	-	-	3,871	-	3,989	3,989	5,485	(1,496)
Dependent Health Reimbursement	-	-	-	-	-	-	-	-	-
Payroll Taxes	-	-	-	-	-	4,086	4,086	3,929	157
Retirement	-	-	-	-	-	935	935	2,700	(1,765)
Worker's Comp	-	-	-	-	-	-	-	-	-
Other Employee Benefits	-	-	-	-	-	596	596	596	-
Total Employee Costs	-	-	-	49,034	-	56,406	56,406	57,710	(1,304)
Conference Center Subsidies	98,765	201,787	208,355	236,587	-	-	-	-	-
Conference Center Subsidies (TSG)	12,375	30,950	33,640	4,720	-	-	-	-	-
Gondola Extended Hour Subsidies	23,400	20,600	16,800	16,000	9,000	9,000	-	-	9,000
Gondola Extended Hour Subsidies (TSG)	-	2,000	3,200	7,200	-	-	-	-	-
Jeep King of the Mountain	-	-	-	-	65,000	100,000	35,000	100,000	-
Miscellaneous Funding	2,305	50	(320)	37,350	19,900	7,200	(12,700)	-	7,200
Mountain Film	25,000	20,000	10,000	25,500	56,480	56,480	-	56,480	-
Peaks Tennis Courts Repairs (From Joffrey Use)	-	-	8,000	-	-	-	-	-	-
Pinhead Institute	9,000	18,600	15,000	7,455	8,500	8,500	-	8,500	-
San Miguel Educational Fund dba KOTO	1,500	-	2,000	8,000	11,500	11,500	-	4,450	7,050
Sheridan Arts Foundation	-	-	6,700	800	16,950	16,950	-	16,950	-
Ski Council Subsidies	-	-	-	-	52,285	52,285	-	55,126	(2,841)
TCAH	-	-	-	10,600	10,000	10,000	-	5,000	5,000
TCTV Channel 12	-	-	-	30,000	20,000	20,000	-	12,000	8,000
Telluride Adaptive Sports Program	-	12,500	1,000	10,000	16,295	16,295	-	14,984	1,311
Telluride Aids Benefit	3,500	1,000	-	-	17,600	17,600	-	17,600	-
Telluride Bluegrass Festival	-	-	-	-	-	9,000	9,000	9,750	(750)
Telluride Blues & Brews Festival	-	-	-	-	-	-	-	4,875	(4,875)
Telluride Cajun Festival	-	-	-	10,000	-	-	-	-	-
Telluride Chamber Music Association	-	-	-	-	-	1,498	1,498	-	1,498
Telluride Choral Society	2,000	-	-	-	-	-	-	-	-
Telluride Film Fest	50,000	65,000	57,500	57,100	88,090	88,090	-	88,090	-
Telluride Foundation Summit	-	-	-	-	50,000	50,000	-	-	50,000
Telluride Historical Museum	5,000	5,760	11,050	13,953	13,953	13,953	-	13,953	-
Telluride Mushroom Festival (Tomten Institute)	-	-	-	6,000	10,350	10,350	-	-	10,350
Telluride Nordic Association	-	-	3,000	6,000	7,000	7,000	-	7,000	-
Telluride Repertory Theater	-	4,000	7,200	(2,000)	-	-	-	-	-
Telluride Science Research Center	-	-	-	-	42,600	42,600	-	42,600	-
Telluride Ski & Snowboard Club	60,000	10,000	10,000	10,000	12,500	12,500	-	12,500	-
Telluride Society for Jazz	15,000	15,000	15,000	15,000	20,600	20,600	-	20,600	-
Telluride Wine Festival	6,000	10,000	20,000	20,000	-	-	-	-	-
Telluride Yoga Festival	-	-	-	-	34,270	34,270	-	34,270	-
Total Economic Development Funding	313,845	417,247	428,124	579,299	582,873	672,077	89,204	582,438	89,639

Notes:

General: In 2008, the TMVOA Board approved a grant making policy whereby grants would be focused primarily on events which produce economic activity for Mountain Village. In addition, the Board approved a charitable donation policy, equal to 2% of operating expenditures for the 2009 budget. As such, certain grants which have been historically accounted for in this schedule have been reclassified to their appropriate charitable donation section of the budget in the future.

1. Employees Include:

	FTE's
Economic Development Manager	0.75

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K-1b- Charitable Donations**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Ah Haa School	-	-	-	-	-	-	-	-	-
Bright Futures	-	-	-	-	-	-	-	-	-
Colorado Avalanche Info. Center	-	-	3,500	3,500	7,000	7,000	-	-	7,000
Duncan Mackensie	-	-	-	-	3,000	3,000	-	-	3,000
FEAST - Telluride Medical Capital Fund	11,000	7,200	-	7,400	-	-	-	-	-
Habitat for Humanity	-	-	-	-	-	-	-	-	-
High West Council	-	8,000	-	-	-	-	-	-	-
Hurricane Katrina	-	5,000	-	-	-	-	-	-	-
Ice Skating Rink- TOT	150,000	-	-	-	-	-	-	-	-
Institute for Altitude Medicine	-	-	-	-	60,000	60,000	-	-	60,000
KOTO-San Miguel Education Fund	-	-	-	-	-	-	-	-	-
Michael D. Palm Theater	-	-	-	5,000	5,000	5,000	-	-	5,000
Mountain Munchkins	-	-	-	-	100,000	100,000	-	-	100,000
New Community Coalition	-	-	-	-	35,000	35,000	-	-	35,000
Other Donations	-	-	-	-	-	-	-	93,275	(93,275)
San Juan Field School	-	10,000	-	(1,628)	6,547	6,547	-	-	6,547
San Miguel Resource Center	1,500	1,500	1,500	3,239	13,140	13,140	-	-	13,140
Second Chance Humane Society	-	-	-	-	7,300	7,300	-	-	7,300
TCTV	-	-	-	-	-	-	-	-	-
Telluride Council for the Arts and Humanities	-	1,500	1,000	-	-	-	-	-	-
Telluride Academy	-	3,000	3,000	1,000	5,000	5,000	-	-	5,000
Telluride Business Alliance	-	-	-	-	-	-	-	-	-
Telluride Dance Academy	5,000	5,000	6,000	10,000	5,000	5,000	-	-	5,000
Telluride Foundation - One T-ride	-	-	7,275	10,500	15,000	15,000	-	-	15,000
Telluride Foundation - Community Leader	-	-	-	-	-	-	-	-	-
Telluride Foundation - Invitational Golf	-	-	-	-	-	-	-	-	-
Telluride Fourth of July Committee	-	6,500	7,000	-	2,500	2,500	-	-	2,500
Telluride High School Scholarships	-	-	-	-	-	-	-	5,000	(5,000)
Telluride Lizard Head Hockey Club	-	-	-	-	5,000	5,000	-	-	5,000
Telluride Montessori School	-	15,000	-	-	-	-	-	-	-
Telluride Mountain School	-	15,000	-	-	-	-	-	-	-
Telluride Soccer Club	500	-	-	-	-	-	-	-	-
Telluride Volunteer Fire Protection District	-	-	-	5,000	-	-	-	-	-
Telluride Youth Lacrosse Association, Inc	-	3,000	-	-	-	-	-	-	-
Telski - San Sophia	-	-	-	-	-	-	-	-	-
University Centers of the San Miguel	-	-	-	-	-	-	-	-	-
Telluride Ski & Golf Company- Nature Center	9,000	6,000	6,000	15,000	15,000	15,000	-	-	15,000
University Centers of the San Miguel	-	-	10,000	16,500	17,000	17,000	-	-	17,000
USFS Bike Patrol	-	-	-	1,466	-	-	-	-	-
Wright Stuff Foundation	12,000	10,000	-	-	-	-	-	-	-
Total Economic Development Funding	189,000	96,700	45,275	76,977	301,487	301,487	-	98,275	203,212

Notes:

At the 11/10/08 Board meeting, the TMVOA Boar decided to develop a charitable donation policy and committed 2% of 2009 operating costs for these items, and 1% of 2010 operating costs.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K-2- Capital**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Event Equipment	-	10,992	-	11,282	-	-	-	-	-
General Capital	3,750	9,538	9,949	10,009	-	-	-	-	-
Guest Services Capital	23,728	29,195	23,205	-	-	-	-	-	-
Blue Mesa Capital	-	-	62,560	-	-	-	-	-	-
50/51 Capital	21,024	-	-	-	-	-	-	-	-
Grocery Store / Town Hall Capital	19,269	3,400,232	2,742,136	14,287	-	-	-	-	-
Recreation Center Capital	24,433	122,603	64,521	-	-	-	-	-	-
Density	-	-	-	113	-	-	-	-	-
Total Capital Activity	92,203	3,572,560	2,902,370	35,691	-	-	-	-	-

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K-3- Guest Services**

	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	Projected 2008	2008 Projected Budget Variance	Proposed Budget 2009	2009 vs. 2008 Variance
Existing Program	132,413	320,593	424,736	395,693	503,900	404,250	99,650	-	-
Core Village Visitor Information								129,201	(129,201)
Guest Intercept								55,473	(55,473)
Montrose Airport Intercept								21,529	(21,529)
Day Parking Overflow								-	-
Internal Communication System								19,500	(19,500)
Community Wide Service Enrichment Program								26,000	(26,000)
Measurement and Tracking								31,692	(31,692)
Administrative Costs								134,099	(134,099)
Guest Services Study						45,000	(45,000)	-	45,000
Guest Pay Phones on Plazas					-	5,000	(5,000)	3,600	1,400
Total Guest Services	132,413	320,593	424,736	395,693	503,900	454,250	49,650	421,094	33,156

1. Costs are pursuant to the 2008 RFP responses received and approved by the TMVOA Board at the 10/20/08 special meeting.

**Telluride Mountain Village Owners Association
2009 Proposed Budget
Schedule K-4- Other Funding to MVMD / Town (Historical)**

	Sch.	Actual 2004	Actual 2005	Actual 2006	Actual 2007	Original Budget 2008	2008		2009 vs. 2008 Variance
							Projected 2008	Projected Proposed Budget 2009	
Ongoing Funding									
Property Maintenance Funding		769,455	913,232	1,121,467	-	-	-	-	-
Trash Removal Funding		32,660	44,528	47,789	-	-	-	-	-
Mountain Munchkins Subsidy Funding		82,161	103,348	111,506	-	-	-	-	-
Postal Operations Funding		19,923	14,063	7,737	-	-	-	-	-
TCC Subsidy Funding		239,960	242,313	169,167	-	-	-	-	-
TMV Housing Contribution (% of Stx)		204,044	225,260	247,367	-	-	-	-	-
Capital Funding									
Property Maintenance Capital Funding		29,949	29,971	46,928	-	-	-	-	-
General Fund Capital Funding		877,992	47,284	200,350	-	-	-	-	-
Code Enforcement Capital Funding		-	12,725	-	-	-	-	-	-
TCC Capital Funding		76,128	79,066	14,450	-	-	-	-	-
Total Capital Activity		2,332,272	1,711,789	1,966,760	-	-	-	-	-

1. Prior to 2007, the Service Agreement between TMVOA and the Town of Mountain Village provided for TMVOA's receipt of sales taxes annually from the Town, which MVOA utilized to fund certain functions for the Town (and former District) including Property Maintenance, Conference Center, Postal Operations, Trash Removal and Affordable Housing. Effective 1/1/07, this agreement was terminated and the Town retained the sales taxes and these funding obligations. The schedule below illustrates the relationship between the sales taxes and the funding obligations.

	2004	2005	2006
Sales Taxes	1,836,577	2,027,543	2,284,259
Funding	(2,332,272)	(1,711,789)	(1,966,760)
	(495,696)	315,753	317,499